



BUSINESS PERSONAL
FINANCIAL



June 2019

Volume 26, Issue 2

DDM Staff Celebrate Career Milestones

Three long time DDM employees are celebrating career milestones in 2019. In our Personal Lines Department, Anita Munno, CISR, ACSR is celebrating her 30th anniversary with our agency, and Wendy Parsons is celebrating her 20th anniversary.



Wendy Parsons and Anita Munno

Anita joined our Personal Lines team in 1989 – back when we were Collins & Day.

Wendy is celebrating her 20th anniversary. She was hired as our receptionist in 1999. She obtained her insurance license in 2000 and joined our Personal Lines Department.

While the insurance business has changed dramatically in the decades since Anita and Wendy joined DDM, one thing hasn't changed for these two and that's their commitment to providing the best service possible to our clients. The driving philosophy for each of these dedicated insurance professionals is: "What can

we do to help our clients?" Throughout each of their careers here, the best interests of the clients has always come first and that mindset has helped each to develop real relationships with clients that, in some instances, has spanned years if not decades.

We are very fortunate to have these two Account Managers with over 50 years combined experience on our team.



Scott Werber

In our Financial Services Department, Scott Werber, LUTCF, RHU, CBC is celebrating his 20th anniversary. Scott is a producer who recently earned his CBC designation and works with many companies on their group health plans.

These individuals are truly team players in every sense of the word, and we are so happy that they are part of the DDM Team.

Congratulations Anita, Wendy, and Scott for your decades of service, and here's to many more!

Commercial Lines News

Auto ID Cards

Please be reminded that most jurisdictions will fine you \$50 if you are found to have an expired auto insurance ID Card.

A number of our carriers now mail your annual insurance renewals directly to you. Your new insurance cards will be in your renewal policies. Please make sure they are placed inside your vehicle in case you are stopped by the police. In any case, feel free to call us and request the new cards. We'll be glad to email copies to you.

Workers Compensation Credit

To our customers who have Workers Compensation coverage with Chesapeake Employers Insurance:

*Maryland Home Improvement Contractors - Qualifying Maryland Home Improvement Contractors will automatically receive a 10% discount when written with Chesapeake Employers.

This program is exclusively available for accounts that are licensed MHI contractors and are domiciled in Maryland. Chesapeake extends this discount to accounts written in their standard, preferred, select and Chesapeake Choice tiers. If you are a licensed MHI contractor that we have insured with Chesapeake Employers, please call our office to confirm that you are receiving the credit.

Most Commercial Auto Carriers require five years of driving experience for all employees who will operate an insured vehicle. If you are anticipating the hire of someone with less than five years of driving experience, please contact our office as to discuss the situation before you hire.

Submitted by: Steve Deadrick



Have you advised us of your Trusted Contact?

A trusted contact is someone you select to be notified to discuss activities or your health status. Family members or close friends are often in the best position to know your current situation and provide assistance when needed.

Does DDM have your trusted contact information in case we can't reach you in an emergency?

If not, please give us a call or send us an email with this important information.

WELCOME NEW CLIENTS

220 Prince George LLC
Valerie Adlington
Alfaro Group, Inc.
The Bamboo Eater
Bruce Barney
Joe and Susan Brule
Preston Byrd, III
Katherine Byrd
Sarah Caffey
Electronics Value Recovery
Equality Builders
Four Corner Auto Care
Patrick Hanagan
Hersh + Hurd LLC
Hit Me SEO LLC
Home Energy Performance LLC
Kasey Ezzat Photography LLC
KD's Klubhouse LLC
Zachary Kushner
Masri-Fridling Dermatology
Mackenzie McNally
MEC Enterprises LLC
Mind Spout IT LLC
National Recovery Housing LLC
Antonio Navarro
O Street Inn LLC
Timothy Owen
Rest in Peace Recycling
Rising Sun Motors &
MD Properties
Saglimbeni Properties LLC
Trick Trucks, Inc.
Xpress Exterior Design LLC
Rebecca Zhang

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